

Media Strategies & Research 11350 Random Hills Rd Ste 670 Fairfax, VA 22030

Acct Types Est/Headline

Advertiser Agency Buyer Salesperson

Product Brand

POLITICAL CANDIDATE (1051) EST 11586 8/20-8/26/12 (27129) Local/Political Candidate Agency 11586/ Shiebler, Charles (1011) ph: (617) 725-0777 WARREN FOR SENATE 2012 (3373) Media Strategies & Research (1800)

> Contract Terms

8/26/2012 Cash in Advance 47377

Invoice Inv Date

172675

Standard 7/30/2012 - 8/26/2012

Package

Gen. Date 8/27/2012 4:31:47PM

CO-OP/Order Type No/Normal Bill Type Period

DUPLICATE INVOICE

AgM

Revision Comments

Demo

WHDH Boston (WHDH)

Officially printed on 09/07/12 03:50 PM

Page: 1



Fairfax, VA 22030 Media Strategies & Research 11350 Random Hills Rd Ste 670

Demo

Est/Headline Acct Types

Comments Revision

WHDH Boston (WHDH)

Line Type

6.0 7.0 7.0 8.0 9.0 9.0

SPOT SPOT

6:57AM-Today Show Day,Sa-2 6:57AM-Today Show Day,Sa-2

08/24/12 8:58AM (Fr) 08/25/12 6:58AM (Sa) 08/25/12 7:28AM (Sa) 08/25/12 7:26AM (Sa)

00:30 Today Show Weekend
00:30 Today Show Weekend
00:30 Today Show Weekend

00:30 7 News Today in New England-Sat EW12109

EW12109 EW12109 EW12109

> \$750.00 \$1500.00

08/26/12 7:58AM (Su) 08/26/12 8:57AM (Su)

00:30 TODAY SHOW-SUNDAY

EW12109 EW12109

\$500.00 \$500.00 \$750.00 \$750.00 \$900.00 \$750.00

00:30 TODAY SHOW-SUNDAY

8:00AM- 9:00AM Scheduled

Day,M-2,Tu-2,W-2,Th-2,F-2

Schedule Days to Run

Alr Time

Length

Program

Copy/ISCI

Amount

Remarks

AgM

9:00AM-10:00AM Day,Sa-1 7:57AM-TODAY SHO Day,Su-2

9:00AM- 9:30AM 7:57AM-TODAY SHO Day, Su-2

SPOT

Buyer Salesperson Agency Advertiser

Media Strategies & Research (1800) WARREN FOR SENATE 2012 (3373)

Inv Date Period Bill Type Contract Terms Invoice 172675 7/30/2012 - 8/26/2012

Standard 47377 Cash In Advance 8/26/2012

Package CO-OP/Order Type No/Normal

DUPLICATE INVOICE 11586/ Shiebler, Charles (1011) ph: (617) 725-0777 Local/Political Candidate Agency POLITICAL CANDIDATE (1051) EST 11586 8/20-8/26/12 (27129) Gen. Date 8/27/2012 4:31:47PM

Brand Product

10.0	SPOT SPOT	9:00AM- 9:30AM 9:00AM- 9:30AM	Day,M-1,Tu-1,W-1,Th-1,F-1 Day,M-1,Tu-1,W-1,Th-1,F-1 Day,M-1,Tu-1,W-1,Th-1,F-1	08/20/12 9:24AM (Mo) 08/21/12 9:19AM (Tu) 08/22/12 9:25AM (We)	00:30	00:30 7 News Today in New England 9-10A 00:30 7 News Today in New England 00:30 7 News Today in New England 00:30 7 News Today in New England	EW12109 EW12109	\$500.00	
	SPOT	9:00AM- 9:30AM	Day,M-1,Tu-1,W-1,Th-1,F-1 Day,M-1,Tu-1,W-1,Th-1,F-1	08/21/12 9:19AM (Tu) 08/22/12 9:25AM (We)	00:30	7 News Today in New England 9-10A	EW12109	\$500.00	
10.0	SPOT	9:00AM- 9:30AM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/22/12 9:25AM (We)	00.30	The second secon	2000	10000	
10.0					5	9-10A	EAATZTAA	\$500.00	
	SPOT	9:00AM- 9:30AM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/23/12 9:25AM (Th)	00:30	7 News Today in New England 9-10A	EW12109	\$500.00	
10.0	SPOT	9:00AM- 9:30AM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/24/12 9:26AM (Fr)	00:30	7 News Today in New England	EW12109	\$500.00	
11.0	SPOT	9:30AM-10:00AM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/20/12 9:58AM (Mo)	00:30	7 News Today in New England 9-10A	EW12109	\$500.00	
11.0	SPOT	9:30AM-10:00AM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/21/12 9:50AM (Tu)	00:30	00:30 7 News Today in New England 9-10A	EW12109	\$500.00	
11.0	SPOT	9:30AM-10:00AM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/22/12 9:54AM (We)	00:30	7 News Today in New England 9-10A	EW12109	\$500.00	
11.0	SPOT	9:30AM-10:00AM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/23/12 9:50AM (Th)	06:30	7 News Today in New England 9-10A	EW12109	\$500.00	
11.0	SPOT	9:30AM-10:00AM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/24/12 9:49AM (Fr)	00:30	7 News Today in New England 9-10A	EW12109	\$500.00	
12.0	SPOT	10:00AM-11:00AM	Day,Tu-1,F-1	08/21/12 10:29AM (Tu)	00:30	Today Show	EW12109	\$400.00	
12.0	SPOT	10:00AM-11:00AM	Day,Tu-1,F-1	08/24/12 10:49AM (Fr)	00:30	00:30 Today 5how	EW12109	\$400.00	
13.0	SPOT	12:00PM-12:30PM	Day,M-1,W-1	08/20/12 12:28PM (Mo)	00:30	00:30 7 News at Noon	EW12109	\$400.00	
	SPOT	12:00PM-12:30PM	Day,M-1,W-1	08/22/12 12:27PM (We)	00:30	00:30 7 News at Noon	EW12109	\$400.00	
14.0	TOP'S	12:30PM- 1:00PM	Day, 1u-1, 1n-1	08/21/12 12:50PM (Tu)	05:00	00:30 7 News at Noon	EW12109	\$400.00	
15.0	SPOT	1:00PM- 2:00PM	Day,F-1	08/24/12 1:44PM (Fr)	00:30	00:30 Days of our Lives	EW12109	\$400.00	
16.0	SPOT	2:00PM- 3:00PM	Day,M-1	08/20/12 2:23PM (Mo)	00:30	00:30 DOCTORS Episode: 4509	EW12109	\$400.00	
17.0	SPOT	9:00AM-10:30AM	Day,Su-1	08/26/12 10:28AM (Su)	00:30	00:30 Meet the Press	EW12109	\$800.00	
	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/20/12 3:09PM (Mo)	00:30	00:30 Family Feud Episode: 11156	EW12109	\$400.00	
	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/20/12 3:28PM (Mo)	00:30	Family Feud Episode: 11156	EW12109	\$400.00	
	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/21/12 3:15PM (Tu)	00:30	00:30 Family Feud Episode: 11157	EW12109	\$400.00	
İ	SPOT	3:00PM- 4:00PM	Day, M-2, Tu-2, W-2, Th-2, F-2	08/21/12 3:50PM (Tu)	00:30	00:30 Family Feud Episode: 11054	EW12109	\$400.00	
1	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/22/12 3:16PM (We)	00:30	00:30 Family Feud Episode: 11158	EW12109	\$400.00	
	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/22/12 3:40PM (We)	00:30	00:30 Family Feud Episode: 11055	EW12109	\$400.00	
	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/23/12 3:13PM (Th)	00:30	00:30 Family Feud Episode: 11159	EW12109	\$400.00	
	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/23/12 3:57PM (Th)	00:30	00:30 Family Feud Episode: 11091	EW12109	\$400.00	
1	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/24/12 3:14PM (Fr)	00:30	00:30 Family Feud Episode: 11160	EW12109	\$400.00	
	SPOT	3:00PM- 4:00PM	Day,M-2,Tu-2,W-2,Th-2,F-2	08/24/12 3:50PM (Fr)	00:30	00:30 Family Feud Episode: 11092	EW12109	\$400.00	
	SPOT	4:00PM- 4:30PM	Day, M-1, Tu-1, W-1, Th-1, F-1	08/20/12 4:17PM (Mo)	00:30	00:30 7 News at 4	EW12109	\$650.00	
i	SPOT	4:00PM- 4:30PM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/21/12 4:19PM (Tu)	00:30	7 News at 4	EW12109	\$650.00	
	SPOT	4:00PM- 4:30PM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/22/12 4:13PM (We)	00:30	7 News at 4	EW12109	\$650,00	
19.0	SPOT	4:00PM- 4:30PM	Day,M-1,Tu-1,W-1,Th-1,F-1	08/23/12 4:27PM (Th)	00:30	7 News at 4	EW12109	\$650.00	

Page: 2

Officially printed on 09/07/12 03:50 PM



Advertiser Agency Buyer Salesperson

Shiebler, Charles (1011) ph: (617) 725-0777

WARREN FOR SENATE 2012 (3373) Media Strategies & Research (1800) POLITICAL CANDIDATE (1051) EST 11586 8/20-8/26/12 (27129) Local/Political Candidate Agency Bill Type Period Contract Invoice Inv Date Terms Standard 7/30/2012 - 8/26/2012 Cash In Advance 47377 8/26/2012 172675

Gen. Date 8/27/2012 4:31:47PM CO-OP/Order Type No/Normal Package

DUPLICATE INVOICE Alr Time

AgM

Revision Comments

Demo

WHDH Boston (WHDH)

Media Strategies & Research 11350 Random Hills Rd Ste 670 Fairfax, VA 22030

Acct Types Est/Headline

11586/

Product Brand

		7 News at 11 PM						0.10
\$2000.00	EW12109		00:30	08/21/12 11:13PM (Tu)	Day,M-2,Tu-2,W-2,Th-2,F-2	10:59PM-7 News at 1	SPOT	2
\$2000.00	EW12109	7 News at 11 PM	00:30	08/20/12 11:30PM (Mo)		10:59PM-7 News at 1		31.0
\$2000.00	EW12109	7 News at 11 PM	00:30	08/20/12 11:15PM (Mo)	Day,M-2,Tu-2,W-2,Th-2,F-2	10:59PM-7 News at 1	SPOT	31.0
\$3500.00	EW12109		00:30	08/24/12 10:34PM (Fr)	Day,F-1	10:00PM-DATELINE	1	30.0
\$4500.00	EW12109	ROCK CENTER WITH BRIAN WILLIAMS	00:30	08/23/12 10:41PM (Th)	Day,Th-1	10:00PM-ROCK CENT		29.0
\$4000.00	EW12109	Law & Order SVU	00:30	08/22/12 10:36PM (We)	Day,W-1	10:00PM-Law & Orde Day, W-1	SPOT	28.0
\$1500,00	EW12109	Access Hollywood Episode: 4164	00:30	08/23/12 7:16PM (Th)	Day,W-1,Th-1	7:00PM-ACCESS HOI Day,W-1,Th-1	SPOT	27.0
\$1500.00	EW12109	Access Hallywood Episode: 4163	00:30	08/22/12 7:25PM (We)	Day, W-1, Th-1	7:00PM-ACCESS HO Day, W-1, Th-1		27.0
\$1500.00	EW12109	Access Hollywood Episode: 4165	00:30	08/24/12 7:26PM (Fr)	Day,M-1,Tu-1,F-1	7:00PM-ACCESS HOI Day,M-1,Tu-1,F-1		26.0
\$1500.00	EW12109	Access Hollywood Episode: 4162	00:30	08/21/12 7:11PM (Tu)	Day,M-1,Tu-1,F-1	7:00PM-ACCESS HOLDay,M-1,Tu-1,F-1		26.0
\$1500.00	EW12109	Access Hollywood Episode: 4161	00:30	08/20/12 7:24PM (Mo)	Day,M-1,Tu-1,F-1	7:00PM-ACCESS HO Day, M-1, Tu-1, F-1	SPOT	26.0
\$1500.00	EW12109	7 News at 6	00:30	08/26/12 6:10PM (Su)	Day,Su-1	6:00PM-7 News at 6 Day,Su-1		25.0
\$1500.00	EW12109	7 News at 6	00:30	08/25/12 6:18PM (Sa)	Day,Sa-1	6:00PM-7 News at 6 Day,Sa-1		24.0
\$1500.00	EW12109	7 News at 6	00:30	08/24/12 6:28PM (Fr)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM	1	23.0
\$1500.00	EW12109	7 News at 6	00:30	08/24/12 6:12PM (Fr)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM		23.0
\$1500.00	EW12109	7 News at 6	00:30	08/23/12 6:28PM (Th)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM		23.0
\$1500.00	EW12109	7 News at 6	00:30	08/23/12 6:12PM (Th)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM	SPOT	23.0
\$1500.00	EW12109	7 News at 6	00:30	08/22/12 6:28PM (We)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM	SPOT	23.0
\$1500.00	EW12109	7 News at 6	00:30	08/22/12 6:09PM (We)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM	SPOT	23.0
\$1500.00	EW12109	7 News at 6	00:30	08/21/12 6:25PM (Tu)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM	SPOT	23.0
\$1500.00	EW12109	7 News at 6	00:30	08/21/12 6:09PM (Tu)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM	SPOT	23.0
\$1500.00	EW12109	7 News at 6	00:30	08/20/12 6:29PM (Mo)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM		23.0
\$1500.00	EW12109	7 News at 6	00:30	08/20/12 6:08PM (Mo)	Day,M-2,Tu-2,W-2,Th-2,F-2	6:00PM- 6:30PM	SPOT	23.0
\$1200.00	EW12109	7 News at 5	00:30	08/24/12 5:45PM (Fr)	Day, M-1, Tu-1, W-1, Th-1, F-1	5:30PM- 6:00PM	SPOT	22.0
\$1200.00	EW12109	7 News at 5	00:30	08/23/12 5:47PM (Th)	Day,M-1,Tu-1,W-1,Th-1,F-1	5:30PM- 6:00PM	SPOT	22.0
\$1200.00	EW12109	7 News at 5	00:30	08/22/12 5:42PM (We)	Day,M-1,Tu-1,W-1,Th-1,F-1	5:30PM- 6:00PM	SPOT	22.0
\$1200.00	EW12109	7 News at 5	00:30	08/21/12 5:47PM (Tu)	Day,M-1,Tu-1,W-1,Th-1,F-1	5:30PM- 6:00PM	SPOT	22,0
\$1200.00	EW12109	7 News at 5	00:30	08/20/12 5:47PM (Mo)	Day,M-1,Tu-1,W-1,Th-1,F-1	5:30PM- 6:00PM	SPOT	22.0
\$1000.00	EW12109	7 News at 5	00:30	08/24/12 5:20PM (Fr)	Day, M-1, Tu-1, W-1, Th-1, F-1	5:00PM- 5:30PM	SPOT	21.0
\$1000.00	EW12109	7 News at 5	00:30	08/23/12 5:18PM (Th)	Day,M-1,Tu-1,W-1,Th-1,F-1	5:00PM- 5:30PM		21.0
\$1000.00	EW12109	7 News at 5	00:30	08/22/12 5:15PM (We)	Day, M-1, Tu-1, W-1, Th-1, F-1	5:00PM- 5:30PM	SPOT	21.0
\$1000.00	EW12109	7 News at 5	00:30	08/21/12 5:19PM (Tu)	Day,M-1,Tu-1,W-1,Th-1,F-1	5:00PM- 5:30PM	SPOT	21.0
\$1000.00	EW12109	7 News at 5	00:30	08/20/12 5:18PM (Mo)	Day,M-1,Tu-1,W-1,Th-1,F-1	5:00PM- 5:30PM	SPOT	21.0
\$800.00	EW12109	7 News at 4	00:30	08/24/12 4:55PM (Fr)	Day,M-1,Tu-1,W-1,Th-1,F-1	4:30PM- 5:00PM		20.0
\$800.00	EW12109	7 News at 4	00:30	08/23/12 4:57PM (Th)	Day, M-1, Tu-1, W-1, Th-1, F-1	4:30PM- 5:00PM	SPOT	20.0
\$800.00	EW12109	00:30 7 News at 4	00:30	08/22/12 4:41PM (We)	Day,M-1,Tu-1,W-1,Th-1,F-1	4:30PM- 5:00PM	SPOT (20.0
\$800.00	EW12109	7 News at 4	00:30	08/21/12 4:46PM (Tu)	Day, M-1, Tu-1, W-1, Th-1, F-1	4:30PM- 5:00PM) SPOT	20.0
\$800.00	EW12109	7 News at 4	00:30	08/20/12 4:47PM (Mo)	Day,M-1,Tu-1,W-1,Th-1,F-1	4:30PM- 5:00PM) SPOT	20.0
\$650.00	EW12109	7 News at 4	00:30	08/24/12 4:27PM (Fr)	Day,M-1,Tu-1,W-1,Th-1,F-1	41005:4-14400:4	SPOI	19.0
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Officially printed on 09/07/12 03:50 PM

Page: 3



Advertiser Agency Buyer Salesperson Product

WARREN FOR SENATE 2012 (3373) Media Strategies & Research (1800) Shiebler, Charles (1011) ph: (617) 725-0777

POLITICAL CANDIDATE (1051)

Invoice Inv Date Terms 172675

8/26/2012 Cash In Advance 47377

Standard 7/30/2012 - 8/26/2012

Contract
Bill Type
Period

	We war on this	37.0 SPOT	36.0 SPOT	35.0 5 POT	34.0 SPOT	34.0 SPOT		34.0 SPOT	1					31.0 SPOT			31.0 SPOT	31.0 SPOT	Line Type	HDHW		Fain	1138	Med
	rant tha invoice																		æ	WHDH Boston (WHDH)		iax, VA	0 Ran	is Stra
	t the actual was taken f	6:00AM- 7:00AM	10:00AM-11:00AM	7:30PM-EXTRA	34PM-THE TONIG	11:00PM-7 News at 1	10:59PM-7 News at 1 Day, Sa-2	10:59PM-7 News at 1 Day,Sa-2	10:59PM-7 News at 1	10:59PM-7 News at 1	10:59PM-7 News at 1	10:59PM-7 News at 1	10:59PM-7 News at 1	59PM-7 News at 1	Scheduled	WHDH)		Fairfax, VA 22030	dom Hills	Media Strategies & Research				
	We warrant that the actual broadcast information shown on this invoice was taken from the official program log.	Day,Sa-1	Day,Th-1	Day,Tu-1	11:34PM-THE TONIG Day,M-1,Tu-1,W-1,Th-1,F-1	Day,Su-1	Day,Sa-2	Day,Sa-2	Day,M-2,Tu-2,W-2,Th-2,F-2	Day, M-2, 10-2, W-2, 111-2, T-2	Day,M-2,Tu-2,W-2,Th-2,F-2	Day,M-2,Tu-2,W-2,Th-2,F-2	Day,M-2,Tu-2,W-2,Th-2,F-2	10:59PM-7 News at 1 Day,M-2,Tu-2,W-2,Th-2,F-2	Schedule Days to Run		AgM		11350 Random Hills Rd Ste 670	Deeparch				
	shown n log.	08/25/12 6:29AM (Sa)	08/23/12 10:26AM (Th)	08/21/12 7:54РМ (Ти)	08/24/12 11:58PM (Fr)	08/23/12 11:59PM (Th)	08/22/12 12:08AM (We)	08/21/12 12:10AM (Tu)	08/20/12 11:59PM (Mo)	08/26/12 11:27PM (Su)	08/25/12 11:27PM (Sa)	08/25/12 11:11PM (Sa)	08/24/12 11:33PM (Fr)	08/23/12 11:32PM (In)	08/23/12 11:16PM (Th)	08/22/12 11:33PM (We)	08/22/12 11:15PM (We)	08/21/12 11:32PM (Tu)	Air Time	DUPLICATE INVOICE		Revision Comments	Est/Headline Demo	Brand Acct Types
		00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	00:30	Length	VOIC			11586/	ES1
		7 News Today in New England	Today Show	EXTRA Episode: 18302	THE TONIGHT SHOW W/ JAY	7 News at 11 PM	7 News at 11 PM	7 News at 11 PM	7 News at 11 PM	7 News at 11 PM	7 News at 11 PM	7 News at 11 PM	00:30 7 News at 11 PM	7 News at 11 PM	Program	m			86/	EST 11586 8/20-8/26/12 (27129) Local/Political Candidate Agency				
Net Total	Gross Total Commission	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	EW12109	Copy/ISCI					icy
\$129,285.00	\$152,100.00 (\$22,815.00)	\$250.00	\$400.00	\$1800.00	\$1200,00	\$1200,00	\$1200.00	\$1200.00	\$1200.00	\$2000.00	\$2000.00	\$2000.00	\$2000.00	\$2000.00	\$2000.00	\$2000.00	\$2000.00	\$2000.00	Amount					CO-OP/Order Type Package
	Total Spots 135																		Remarks				8/27/2012 4:31:47PM	No/Normal

Officially printed on 09/07/12 03:50 PM

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